



Philosophy

- Collect more money, more quickly with higher patient satisfaction
 - People
 - Process
 - Technology

Examples of Improvements Made

- Family Practice
 - Increased collections \$17.81 per visit
 - Increased annual collections by \$145,329
 - Decreased Days Receivable Outstanding by 60 days (from 88 to 28)
- Specialty Surgery
 - Increased collections \$92.20 per visit
 - Increased annual collections by \$732,897
 - Decreased Days Receivable Outstanding by 32 days (from 64 to 32)
- Obstetrical
 - Practice had not been paid by Medicare in 14 months
 - We had Medicare payments within 27 days
 - Practice was undercharging on 23 separate codes
 - Practice had undercharged over \$253,134 in 12 months
 - We identified undercharged codes and re-billed within 45 days
 - Entire fee schedule was updated within 60 days
 - Increased collections by 10.4%

Benefits to Clinic

- Higher collections
- Faster Payments
- Higher patient satisfaction
- Complete Credentialing
- System setup and audit